

## Architects

### **NTD Architecture**

**Jon Baker**

**858-565-4440**

NTD Architecture is a 300-person, award-winning design firm that is dedicated to ensuring client satisfaction through process improvement. The firm operates out of seven offices across the West, including San Diego, Los Angeles, Visalia, Salinas and Auburn, California, and Phoenix and Tucson, Arizona. NTD Architecture specializes in the fields of healthcare and education and provides integrated services of architecture, engineering and interior design. The firm is dedicated to sustainable design practices as well as the use of Building Information Modeling as a tool for achieving high-performance projects. Ranked by Building Design+Construction as the #12 firm in the nation overall and the #8 firm for K-12 designs, NTD has earned its place as one of the leaders in the design industry. To learn more about the firm and its projects, please visit [www.ntd.com](http://www.ntd.com).

### **Pacific Cornerstone Architects, Inc.**

**Tim Schulze**

**858-677-9880**

Founded in 1994 by Tim Schulze, AIA, Sean Tracy, and Kevin Perry, AIA, Pacific Cornerstone Architects is a full-service design, planning, and interiors firm serving all of California as well Projects thru the United States. In addition to corporate headquarters and office facilities, the company has specialized expertise in biotechnology, pharmaceutical, electronics, corporate campus, and high-tech research facilities. To date, Pacific Cornerstone Architects has completed, or currently has under contract, more than 20,000,000 square feet of projects. Pacific Cornerstone Architects is comprised of 18 design and support professionals, including 8 architects, and is located at 4105 Sorrento Valley Blvd., San Diego, CA 92121. More information about the company can be found on the web at [www.paccornerstone.com](http://www.paccornerstone.com).

## Association

### **Western States Contractors' Alliance**

**Douglas DeForest**

**866-491-9722**

The Western States Contractors' Alliance (WSCA) is the only member services organization specializing in educational, administrative and financial services for the construction industry. The WSCA endorses a variety of programs from outside member service providers designed to reduce risks, lower costs and ultimately improve the profitability of its members. It complements these programs with an in-house finance center, automated referral system, trades reference resource program, and learning center with educational courses that let members earn discounts upon renewal of certain liability insurance policies. In just 20 months of operations, the WSCA has become one of the fastest growing organizations in the building industry with over 1,000 member companies in 18 states.

Further information can be obtained by visiting the WSCA web site at [www.wscalliance.com](http://www.wscalliance.com) or by calling at 866-491-9722





## Attorney

### **Peterson & Price, a professional corporation**

#### **Marshall Scarr**

**619-238-0361**

Peterson & Price has earned a reputation as one of San Diego County's most respected real estate boutique law firms, with offices located in downtown San Diego. From its beginning, nearly fifty years ago, the firm has evolved to encompass a dynamic and sophisticated legal practice which includes many of the most complex and rapidly changing areas of Real Estate, Land Use and Construction law. A commitment to excellence and a cost efficient approach for its client's remain the driving forces behind the firm's success.

The firm takes pride in the quality of its work and its timely responsiveness to the needs of each client. Firm attorneys pride themselves in thorough preparation, sound practical advice, a positive problem solving, cost-effective approach, and a commitment to prompt results and successful resolutions. Peterson & Price's practical approach, combined with the ability, dedication and experience of its attorneys, makes Peterson & Price a leader in the San Diego legal community. Contact Marshal A. Scarr at 619-234-0361 or [mas@petersonprice.com](mailto:mas@petersonprice.com).

### **Pillsbury**

#### **Gary Downs**

**415-983-1000**

Pillsbury represents clients in a diverse array of real estate matters encompassing acquisition, development, construction, financing (including conventional and structured and public finance) real estate capital, leasing, public private partnerships and military housing, affordable housing, land use, zoning, environmental and historic preservation. We routinely handle complex transactions that require an extraordinary degree of creativity and depth of experience. When appropriate, our real estate attorneys work closely with members of other practice groups, such as tax, project finance, litigation, individual client services and bankruptcy. In servicing a varied national and international clientele, we regularly represent:

- Investors and institutional clients and others in the acquisition and disposition of commercial, retail and multi-family properties.
- Foreign and domestic financial institutions, financial intermediaries and other lenders in the financing and financial restructuring of real estate investments of all types.
- Participants in complex public sector financings and large-scale public/private partnerships throughout the U.S.
- Corporate clients and not-for-profit entities in the deployment of real estate assets, including the leasing of office space and other institutional facilities.
- Developers in the development and construction of a full range of real estate assets.

### **Zampi, Determan & Erickson LLP**

#### **Jerry Determan**

**619-231-9920**

The Law Firm of Zampi, Determan & Erickson LLP was founded in the early 1980's as a sole proprietorship by Joseph P. Zampi. Subsequently joined by Jerry Determan, Randy Erickson and eight associate attorneys, the Firm continues to serve its valued clients by providing a broad scope of client services in the construction, labor and employment law fields. Our attorneys possess strong credentials supported with common goal of providing timely, results-oriented, cost-effective service to our clients. The quality of our Firm rests upon the quality of our attorneys. Our lawyers share outstanding academic backgrounds, as well as a sincere commitment to legal excellence.

The Firm is located in beautiful downtown San Diego, California. We provide high-quality, immediate legal services to a wide variety of clients including, builders, contractors, architects, engineers, and public agencies throughout California.



## **Builder**

### **Laconia Development, LLC**

**Richard Garcia**

**925-937-4111**

In 1985, Marvin Levin and Paul Menzies formed Levin Menzies & Associates (LMA). The success of LMA was characterized by speedy response to shifts in the real estate marketplace. In the early years, LMA specialized in land subdivision, joint venture development, financing and acquisition of “value-added” opportunities. During the early 1990s, LMA was active in the acquisition and turnaround of non-performing properties, and the purchase of portfolios of non-performing loans. In the mid 1990s, LMA concentrated on office development. By dedication to research of economic and real estate cycles, the company has made every effort to synchronize its investment focus to fluctuations in the real estate market. In the early 2000s, the company returned to residential development.

Marvin Levin recently retired from active involvement in the company and LMA became Laconia Development LLC. Laconia employs an experienced and credentialed cadre of specialists in the areas of site selection, project underwriting, project design, finance, construction management, marketing and sales.

### **Nielsen Construction California, Inc.**

**Rebecca Pollock**

**619-795-0041**

The Nielsen Construction family has been serving San Diego and Imperial Counties, since 1945. The legacy continues today with Nielsen Construction California, Inc. with the grandson of the original founder, D. Nielsen Pollock leading the team of Construction Managers and General Contracting Services. The principals and our specialists have been building in Southern California for some 20-30 years on average.

Based on our foundation of integrity and efficiency, our tradition of excellence and leadership building in Southern California continues into the future. Advocacy, Experience, and Service: We create a team with our clients, goals aligned, to produce projects of the highest quality while giving attention to our clients’ schedule and budgets as if our own. We are proud to say we have worked with the majority of our clients for many years as nearly 78% of our clients are “repeat” as they continually turn to Nielsen Construction Ca. for their building needs.

We offer a comprehensive package of services through our work in the fields of focus:  
University and Education - Entertainment/Hospitality - Hospitals/Healthcare Facilities -  
Alternative Energies - Business/Commercial - Government/Military

We are grateful to our clients for the opportunities they have afforded us in the past to build some of San Diego’s truly iconic structures. We now look to the opportunities of the future and to working with clients new old and to continuing the Nielsen legacy. [www.nielsence.com](http://www.nielsence.com)



### **Oliver McMillan**

#### **Evan Gerber**

**619-321-1111**

Oliver McMillan is a 29-year-old private firm that develops unique, high quality mixed-use retail, entertainment and residential projects, both privately and through public-private partnerships with public entities and redevelopment agencies. While demonstrating sensitivity to the community's unique needs, Oliver McMillan brings creative solutions to the complexities of developing urban and suburban places and destinations. Because of its expertise, strong architectural vision, experience working with communities and public agencies and significant financial and experiential strength, Oliver McMillan creates projects that form a catalyst for economic revitalization, growth and place making. Looking at the big picture, Oliver McMillan makes long-term commitments to its developments and acquisitions by developing tomorrow's vision today, in a manner that will serve the community well into the future.

### **Richard & Richard Construction Co., Inc.**

#### **Richard Woosley**

**760-759-2260**

Richard & Richard Construction Company, Inc., in San Marcos, CA has been in business serving Southern California and Arizona for over 18 years and during that time, have grown from a two-person start-up, to a competitive general contractor with over 30 employees. Our company has been contracted by hundreds of companies to construct a variety of projects from design/build ground up to tenant improvements, ranging in costs from thousands to \$19 million. Richard & Richard Construction has three divisions: Building, Service, and Restaurant. These Divisions are led by Project Managers with extensive experience in not only construction management and value engineering, but are also pursuing LEED certification for "green" development options.

## **Cabinets**

### **R&R Custom Builders**

#### **Ron Blackburn**

**760-436-0187**

**R&R Custom Builders** is owned and operated by **Ron Blackburn** who has been in the building industry for 30 years. R&R Custom Builders primary business is Framing of High End Custom Homes. We have 100+ full time team players. Supervision, manpower, speed and quality are values that are maintained on every job. R&R Custom Builders has a reputation for being the exclusive Framer for many General Contractors. In fact, we have **Never** worked for a contractor and not been called back to do the next job. Our services can include a package that includes Framing, Drywall, Stucco, Painting, Stone, and Electrical. We **guarantee** that the combined price and quality is unmatched by anyone. This takes one more burden off the general contractor. We also install windows and doors as part of our framing price and own all of our own reach lifts and equipment.

## **Cellular Phones/Wireless Communications**

### **T-Mobile**

#### **Luke Lucas**

**925-521-5505**

T-Mobile partners with builders and developers in San Diego to help ensure wireless infrastructure is part of any new development project or sub-division. Such partnerships not only provide a new source of revenue for builders and developers, they give new development projects a competitive edge because consumers expect wireless coverage everywhere, especially at home and in their neighborhood.

T-Mobile USA is a national provider of wireless voice, messaging, and data services capable of reaching over 268 million Americans where they live, work, and play. The value of our plans, the breadth of our coverage, the reliability of our network, and the quality of our service are meant to do one thing: help our customers stick together with the people who make their life come alive.



## **Consultant/Financing**

### **Odyssey Capital Group LLC**

**Mike Bergthold**

**602-257-0074**

Odyssey Capital Group, LLC ([www.odycap.com](http://www.odycap.com)) provides financial advisory and strategic consulting services including debt restructuring, bankruptcy reorganization, profitability improvement, litigation support, and merger and acquisition services. Many of Odyssey's clients are real estate firms. References are available upon request.

Since 1998 Odyssey has stabilized, monetized, and reorganized clients utilizing a unique customer-focused approach that supports cost reductions and creates revenue improvements.

Odyssey's strategic insight and solid financial analysis creates dramatic results quickly.

Odyssey has built strong relationships with numerous law firms that appreciate the financial knowledge Odyssey brings to difficult business situations. Law firms often engage Odyssey in complex situations where an authoritative financial advisor is required. As financial advisor, crisis manager, or expert witness, Odyssey is effective and efficient in partnering with the legal community.

Odyssey's Managing Directors have decades of experience as CEOs, CFOs, Chief Restructuring Consultants, Managing Directors, Vice Presidents, Tier 1 Consultants, and more in a wide variety of industries.

## **Development/Project Management**

### **McMillin Ventures**

**Patrick McMillin**

**619 792-1395**

McMillin Ventures is a team of professionals dedicated to increasing value in real estate. Our purpose is to create and capitalize on a diverse range of real estate opportunities.

The partners of McMillin Ventures are a father and son team who has extensive experience in all aspects of the real estate industry, including acquisition, the land entitlement process, land development, distressed property workouts, governmental regulations and coordination, and the homebuilding process.

McMillin Ventures also offers a variety of services including: Project Management – Asset Management – Property Management – Residential Development – Real Estate Brokerage – Financial Services.

Through years of experience, McMillin Ventures is positioned to offer a quality service that is based on knowledge and discipline.

McMillin Ventures has a foundation based on its family values and strong integrity. Our principles are based on a long family history of honesty, fairness and openness with all.



## **Drywall/Framing**

### **Brady Company/San Diego, Inc.**

**Rick Marshall**

**619-462-2600**

Brady Company/San Diego, Inc. currently occupies a position of prominence in the area of lathing, plastering, fireproofing, steel stud framing, drywall installation, drywall finishing, GFRG installation, acoustic ceiling installation, doors/frames/hardware furnish and installation and prefabricated panels.

Brady Company/San Diego, Inc. has performed the full scope of package of subcontracting services on many primary, secondary and university schools, hotels, high rise office buildings, hospitals, prisons, convention centers, shopping malls, religious facilities, theme/ornamental exteriors and numerous other complex projects.

Please visit our website at [www.brady.com](http://www.brady.com) to view some of our projects.

## **Electrical**

### **McBride Electric, Inc.**

**David DiLoreto & Scott Wilson**

**858-795-4414**

McBride "Vital Infrastructure Specialists" provides specialized electrical and information transport (voice, data, video) contracting on a nationwide basis. With a proud heritage since 1950, McBride serves more than 40% of the Fortune 100 regularly through a unique combination of 14 regional branch offices and 1,300 best-of-breed Affiliates nationwide. In every state nationally, commercial and industrial clients depend on McBride regularly to Plan, Implement, and Protect vital infrastructure systems within their business and Conserve their energy consumption.

In projects of one or one thousand installs, Project Management is critical to success and every project has unique requirements and challenges. McBride has assembled one of the most experienced and professional teams of National Project Managers the industry can offer. To ensure success, McBride applies the PMI (Project Management Institute) Methodology and Procedures across the entire organization by highly trained and certified Project Management Professionals (PMPs).

For more information go to: [www.McBrideInc.com](http://www.McBrideInc.com)

## **Employment**

### **Aeroteck**

**Patrick Carey**

**760-916-1790**

Aeroteck Inc. is a leading provider of technical, professional and industrial recruiting and staffing services. We are part of Allegis Group Inc., the largest staffing company in the United States.

Aeroteck is your direct source to find qualified & skilled employees and locate great career opportunities with industry leading companies. Aeroteck operates a network of more than 160 non-franchised offices throughout the United States, Canada and Puerto Rico. To learn more about Aeroteck and see a complete list of our locations, visit our website at [www.aeroteck.com](http://www.aeroteck.com).

#### **Specialties:**

Civil Engineering - Construction Management - Geotechnical and Field Services - Engineering & Sciences

**Go-Staff, Inc.****Scott Crumrine****858-292-8562**

Go-Staff, Inc. is a family owned and operated full-service staffing company. We excel at placing job seekers in positions that are right for them, and we help employers in a wide variety of fields find talented employees that meet their needs.

At Go-Staff, our highly personalized solution eliminates the frustrations associated with traditional employment agencies. Our efficient, relationship-focused approach ensures the best possible recruitment process.

We can supply staff temporarily, temp-to-hire and direct placement for almost all fields including construction, administrative and industrial from entry level to highly skilled.

Since its inception in 2001, Go-Staff has been filling job positions with the right talent. We've earned a reputation for providing the utmost in comprehensive, customized assistance to employers and job seekers. Unlike typical staffing services that attempt to match employees to companies based only on statistics and paperwork, we invest time and effort to fully understand every job candidate and employer. By focusing on relationships, we've built a strong network of employers and job seekers.

Go-Staff services all of Southern California including some parts of Northern California, Texas, Arizona and New Mexico.

**Flooring****Global Plastic Sheeting****Nana Hinsley****760-597-9298**

Global Plastic Sheeting is your one-stop source for Plastic Sheeting, Specialty Tapes, Fire Retardant Films, FR Coatings, FR Paints, Safety Strapping (to replace dangerous steel strapping), Surface Protection Films, Abatement Products, Underslab Vapor/Gas Retarders, Drainage Products from Colbond and Delta, Housewraps, Containments and Root Barriers. Our experts specialize in covering your needs with products that make the most sense for your application. Local stock is available for your projects with one day delivery to all of Southern CA, or same day Will Call in Vista.

Our newest innovation is a Breakthrough technology in surface protection. This new self-adhesive protective series of products contains absolutely NO adhesives, so can never leave any adhesive residue transfer. 100% guarantee of NO adhesive residue, ever! These films are available for many applications, products can range in thickness from 2 mil to 40 mil, and can be designed to meet the needs of the application.

**Installogics Inc.****Paul Smerud****760-703-5177**

Installogics Inc., a Licensed Finished Carpentry Company, stated operations under the ownership of Paul A. Smerud, President, in January 2004. The company provides material and installation of Doors, Hardware, Trim and Etc to builders and general contractors throughout southern California. Installogics ensures customer satisfaction, competitive pricing, quality craftsmanship, and by carrying out all business transactions with respect and integrity. We invite you to become our customer.



## **General Contractor**

### **Crane Development Corporation**

#### **Philip Crane**

**858-549-3920**

Crane Development Corporation was founded in 1991 by Philip Crane as a small family-owned General Construction Company in San Diego. Today, Crane Development, with its staff of highly skilled and talented professionals, has become a significant force in the Construction Industry serving all of California and Arizona. Crane Development specializes in hospitality, multi-family and commercial projects within the public and private sectors. We value every relationship and make it our goal to provide our clients with excellent service from the beginning of the project to its completion. Our goal is to be the most successful General Contractor in our market and we will achieve that goal by exceeding our client's expectations and providing them with a high quality project within their budget. We have a full service approach that combines talented construction teams with dedicated managers who work together to meet client objectives efficiently and effectively.

### **Harper Construction Company, Inc.**

#### **Stephen Marble**

**619-233-7900**

Harper Construction Company is a Design-Build General Contractor that was founded in 1974 by its Chairman, Ron Harper. Current Owner and President, Jeff Harper, continues the construction family tradition while maintaining the company's outstanding reputation and uncompromised commitment to quality and safety. Renowned for their preeminence in Design-Build construction, Harper Construction provides excellence in a full spectrum of pre-construction, program management, design development, construction, interior design management, inspection, and quality control services.

Harper Construction has been in the general contracting business continually since 1974, and is widely recognized and respected as a leader amongst builders of Commercial, Industrial, Residential, Bachelor Quarters, and Student Housing projects. A primary focus of the business has been the management of design-build projects for both the private and public sectors. Harper's resume includes total design-build projects valued at over \$2.5 billion, with single project efforts valued over \$125 million. Founded and headquartered in San Diego, the firm completes projects all across the Western States.

### **TSA Contracting, Inc.**

#### **Pamela J. Arnett**

**858-784-3650**

TSA Contracting is a full service general contractor with team-oriented experienced professionals. TSA has a wide variety of product types in tenant improvement, renovation, ground up construction and construction management services. Building experience includes Ground up, hospitality, historical renovation, Indian Gaming (casino renovation), restaurants, office and medical buildings. TSA was established in 2003 and is located in San Diego, CA. TSA Contracting provides services throughout California, Arizona and soon to be Nevada. [www.tsaci.com](http://www.tsaci.com)



## **Turner Construction Company**

### **Richard Bach**

**858-320-4040**

Established in 1902, Turner is one of the **National Leaders in Construction**, specializing in Construction Management, General Contracting, Design/Build, and Construction Management at Risk services. A corporation with 46 offices nationwide, Turner is the only builder that offers clients a nationwide network, performs on over 1,500 projects each year, and employs a staff of more than 6,500.

Turner San Diego is a full-service office with 110 full-time staff focused exclusively on projects in San Diego County. They provide a wide range of services to their private and public sector clients in the education, aviation, corporate office, pharmaceutical, healthcare, hospitality, and justice arenas. Project types include new construction, renovations, tenant improvements, and additions to existing facilities. Turner is actively involved in the community with professional organizations and charity groups to continue building the future of San Diego.

## **Insurance**

### **Lockton Insurance**

#### **Shawn Bernardini**

**858-587-3100**

Lockton is the largest privately held brokerage in the world, which focuses on middle market clients. Started in 1966 as a surety and construction property and casualty broker and today we are a full service broker handling all types of businesses and risks to include property and casualty, workers compensation, surety bonding, captive consulting and health insurance. We still have a construction brokerage focus and handle both large and small residential homebuilders and subcontractors and also handle commercial general contractors and subcontractors.

## **Interior Design**

### **Interior Lifestyles, Inc.**

#### **Annamaria Neihoff**

**714-434-2858**

Interior Lifestyles, Inc. is a full service design firm specializing in model home merchandising. Our staff of designers is highly experienced in the unique aspects of model home design. We do extensive market research and work closely with our builders to tailor our designs toward the buyer profile. We ensure the merchandising fits the buyer demographics for the community resulting in increased home sales.

We have experience in multiple markets including Arizona, California, Colorado, Nevada and Florida. We have merchandised a full range of communities from first time buyer to luxury/estate homes including attached and detached product.

We pride ourselves in responding to our clients' needs and providing outstanding merchandising that sell homes. We do this through experience, dedication and a genuine love of what we do. We have earned a reputation for going "above and beyond" to promote the success of our clients' communities. We are known for our exceptional customer service, which is our number one priority at Interior Lifestyles.

We are proud of our design staff and support personnel. We foster an environment where talented individuals can develop personally and professionally. Our team members love what they do, and over working for Interior Lifestyles.

We have become a premier choice of design firms for the Building Industry. With our talented staff, our "client comes first" attitude and our desire to be the best, Interior Lifestyles is the merchandising/design firm to fit your needs.



## Landscape

### **Sierra Landscape Company, Inc.**

**John Gonzalez**

**760-328-8900**

Sierra Landscape Company is a full-scale union landscape construction company signatory to the Laborers with a full time crew of over 310 employees and a full fleet of over 80 well-maintained vehicles and equipment. Sierra Landscape has been in operation since 1980 offering a variety of comprehensive landscape services from residential estates, multi-unit developments, to commercial and public works with full bonding capabilities. Our projects range in value from \$100,000 to over \$10M. Our working geographical areas are: Riverside, San Bernardino, Imperial and San Diego Counties.

For over 28 years, Sierra Landscape is proud of its track record providing quality workmanship at competitive prices to the building industry. We are committed to maintaining a superior level of client satisfaction throughout our project as well as the guarantee of satisfaction of our material and workmanship after the project is completed. You may also find additional information on our company and its services by visiting our web site at [www.sierralandscapa.com](http://www.sierralandscapa.com).

## Lender

### **Red Capital Group**

**Matt Grosz**

**619-471-0110**

**RED CAPITAL GROUP** is a provider of debt and equity capital to multifamily, seniors housing, skilled care, hospitals and other real estate projects. Since 1990, the bankers of **RED CAPITAL GROUP** have provided over \$40 billion in capital to such projects nationwide.

**RED** is comprised of three primary entities, representing **mortgage banking, investment banking and merchant banking** disciplines, and has approximately 250 employees in 15 offices nationwide.

**Red Mortgage Capital, Inc.**, an FHA project lender, Fannie Mae DUS<sup>®</sup> lender, and the nation's top ranked Fannie Mae DUS<sup>®</sup> lender for Seniors Housing. Red Mortgage Capital has a servicing portfolio of \$20 billion of multifamily and seniors housing mortgage loans.

**Red Capital Markets, Inc.** MEMBER FINRA/SIPC, an active underwriter of developer driven tax-exempt housing and health care bonds, and a syndicator of low income housing tax credits

**Red Capital Advisors, LLC**, the fund management, mezz and proprietary capital investment and merchant banking arm, with over \$1.5 billion in assets under management.

**RED's** San Diego office has 12 employees specializing in affordable housing debt and equity, tax-exempt bond underwriting, and FHA and Fannie Mae DUS<sup>®</sup> mortgages for conventional multifamily

## Printing

### **A/E Scantech**

**Kevin Gennerman**

**858-495-0727**

A/E Scantech is a full service digital reprographics company located in Kearny Mesa. A/E Scantech has been servicing the Architectural, Engineering and Construction industry since 1991. A/E Scantech provides large and small format printing in black and white and color as well as outdoor signage for construction sites. A/E Scantech's latest bid set and data management for the construction industry has been greatly received saving users time and money. A/E Scantech hosts McGraw Hill Construction/Dodge planroom and is the print fulfillment center for their online planroom. A/E Scantech's color department produces small and large format prints up to 72" for indoor and outdoor uses. Color prints can be mounted and laminated to nearly any material. We are experts in color correction and color management. Our hours are 6am to 8pm Monday to Friday.



## Property Management

### **Asset Signature Management**

**Joanne Franco**

**760-302-9640**

Asset Signature Management offers diverse property services that enrich communities while delivering maximum benefits to owners, developers, lenders and investors. We provide complete property management services to include Traditional Management, Warranty Management, Sales, and Construction Management. Our clients can utilize our full spectrum of real estate services or choose an area of expertise to solve their specific needs.

## Publication

### **Living in Style Magazine**

**Dave Long**

**619-285-9520**

*Living in Style Magazine* was founded in 2003 as a publication designed specifically for successful homeowners. Utilizing controlled circulation distribution; *Living in Style Magazine* is published bi-monthly and delivered to a very precise target of 80,000 owner-occupied homes in the most affluent neighborhoods of San Diego County. The popular high-gloss, full-color magazine contains editorial content comprised of original articles in three categories: **At Home, Image & Wellness** and **Out on the Town**. Article archives and additional online resources, including a searchable calendar database of local sports, theatre, concerts, grand openings and neighborhood events, are available at [www.lismag.com](http://www.lismag.com).

## Real Estate Advisor

### **John Burns Real Estate Consulting**

**Nikki Baumgartner**

**858-792-3486**

**John Burns Real Estate Consulting** provides timely, in-depth home building industry information to executives – homebuilders, developers, lenders, equity investors and manufacturers – helping them make the best possible business decisions. By listening to our clients, analyzing volumes of data, and applying our knowledge, we are able to custom-tailor this information in to objective, cost-effective analyses specifically for our clients. We hire the best consultants and brightest minds, and if necessary, call on outside expertise to strengthen our conclusions. Our goal is to respond to every client need and question accurately and in a timely manner. For additional information on our firm and services we provide, please contact us at 949-870-1200 or via email at [contact@realestateconsulting.com](mailto:contact@realestateconsulting.com) [www.realestateconsulting.com](http://www.realestateconsulting.com)

**Lighthouse Construction Co.**

**Jesse Thomas**

**888-528-4222**

Lighthouse Construction Co. is a San Diego based Real Estate Development Company seeking to improve distressed commercial properties in California. Our mission is to be a guiding light to many of the developers and real estate investors that have drifted into darker waters due to the economic storms we are facing today.

Lighthouse Construction Co. is focused on providing a partnership opportunity to existing projects that are in need of financial and managerial support, as well as full buyout options to transfer ownership and avoid default or further hardship to the existing project and developer. Our associations with institutional lenders and private opportunity funds provide solutions where many are out of options. We are specialists in quick decision-making and attention to detail. Financing is tailored to specific needs of the project. Whether you are short of investment capital or are looking to invest and re-manage your project portfolio, we have the ability to facilitate deals that make sense for all parties involved. [www.lccoinc.com](http://www.lccoinc.com)

**Water Conditioning Systems**

**EcoWater Systems Of San Diego**

**Ryan Wardell**

**800-585-5501**

EcoWater has designed, manufactured and installed water treatment equipment since 1925. EcoWater is the largest manufacturer of residential water treatment systems in the world. 1 out of 3 water softeners are made by EcoWater. EcoWater Systems of San Diego is the only authorized EcoWater dealer in the County. EWS of SD is committed to fixing San Diego's water one tap at a time. From small residential to large industrial systems, problematic well water or municipal water, look to EWS of SD for you water treatment needs.

