



# Building Industry Association of San Diego County

9201 Spectrum Center Blvd., Ste. 110 San Diego, CA 92123

P: (858) 450-1221 F: (858) 552-1445

Date: \_\_\_\_\_

Company Name: \_\_\_\_\_

Full Business Address: \_\_\_\_\_

Billing Address (if different from above): \_\_\_\_\_

Business Type: \_\_\_\_\_ # of Employees: \_\_\_\_\_

State License Number & Classifications: \_\_\_\_\_ Years in Business: \_\_\_\_\_

Telephone: \_\_\_\_\_ Fax: \_\_\_\_\_

E-mail Address: \_\_\_\_\_ Website: \_\_\_\_\_

*\*Please indicate if you wish to have fax, website, or e-mail for BIA use only*

**Company Contacts:**

**Primary Contact:** \_\_\_\_\_ **Title & Email:** \_\_\_\_\_

*(This Person is listed in the BIA Online Directory)*

**Marketing Director:** \_\_\_\_\_ **Email:** \_\_\_\_\_

**Advertising Director:** \_\_\_\_\_ **Email:** \_\_\_\_\_

**Accounts Payable:** \_\_\_\_\_ **Email:** \_\_\_\_\_

**Purchasing Agent:** \_\_\_\_\_ **Email:** \_\_\_\_\_

*(Builders only)*

**Information Ambassador\*:** \_\_\_\_\_ **Email:** \_\_\_\_\_

*\*This person will receive educational/informational material to distribute to your company.*

**Sponsor(s):** \_\_\_\_\_

*Please identify the person and/or company that referred you to the BIA San Diego. If you do not have a sponsor, one will be assigned.*

Applicant is a: Sole Ownership  Corporation  Partnership  LLC  LLP

**BIA New Member Profile:** Return a New Member Profile for your company along with this application. The profile must be no more than 150 words. Please include any of the following, company history, services offered, clients served, advantages in using your company, etc. New Member profiles will be published on the website for all of our members to see, this is a great way to get recognized and as a New Member of the BIA San Diego!

*I agree to abide by the Constitution, Code of Ethics, and by-laws of the Building Industry Association of San Diego County to which this membership application is directed, and of the National Association of Home Builders of the United States with which it is affiliated, and of the California Building Industry Association. The undersigned hereby makes the application for membership. Application for membership in BIA (and renewal memberships) are subject to approval by the Board of Directors.*

**Signature of Applicant:** \_\_\_\_\_ **Date:** \_\_\_\_\_

*Dues payments to your local builder's association are NOT deductible as charitable contributions for federal tax purposes. However, dues payments may be deductible by members as an ordinary and necessary business expense.*

**Do Business With a BIA Member...Build Together**



# BIA Builder/Developer Membership Dues Categories

## Small Residential Builder Under 25 Units

- Base dues are \$995 plus volume assessments
- Volume Assessments are \$125 per unit closed
- Volume Assessments start at unit #1
- Volume Assessments will be paid through escrow
- Volume Assessment Cap is \$3,125

### Event Benefits

- No event benefits at this level
- Annual sponsorships are available

## Production/Condo Builder Over 25 Units

- Base dues are \$6,000 plus volume assessments
- Volume Assessments are \$125 per unit closed
- Volume Assessments start at unit #1
- Volume Assessments will be paid through escrow
- Volume Assessment Cap is \$35,000

### Event Benefits

- 4 Tickets to Installation
- 4 Tickets to the ICON Awards
- Limited access to select Events up to 4 people
- Recognition at events
- 1 seat on the Presidents' Council

## Developer Under 50 EDU Lots Closed

- Flat rate dues are \$10,000
- No Volume Assessments

### Event Benefits

- 6 Tickets to Installation
- 6 Tickets to the ICON Awards
- Limited access to select Events up to 6 people
- Recognition at events
- 1 seat on the Presidents' Council

## Developers Over 50 EDU Lots Closed

- Base dues are \$6,000 plus volume assessments
  - Volume Assessments are \$50 per SDF/EDU Closed
- OR
- Volume Assessments are \$30 per SFA/EDU Closed
  - Volume Assessments start at Unit #1
  - Volume Assessment Cap is \$35,000

### Event Benefits

- 4 Tickets to Installation
- 4 Tickets to the ICON Awards
- Limited access to select Events up to 4 people
- Recognition at events
- 1 seat on the Presidents' Council

## Commercial Builder Non-Residential

- Flat rate dues are \$10,000
- No Volume Assessments

### Event Benefits

- 6 Tickets to Installation
- 6 Tickets to the ICON Awards
- Limited access to select Events up to 6 people
- Recognition at events
- 1 seat on the Presidents' Council



# BIA Builder/Developer Membership Dues Categories

## Apartment Builder Under 50 Units Constructed

- Flat rate dues are \$10,000
- No Volume Assessment

## Event Benefits

- 6 Tickets to Installation
- 6 Tickets to the ICON Awards
- Limited access to select Events up to 6 people
- Recognition at events
- 1 seat on the Presidents' Council

## Apartment Builder Over 50 Units Constructed

- Base dues are \$6,000 plus volume assessments
- Volume Assessments are \$70 per leased unit constructed
- Volume Assessment will be paid after complex is complete & permanent financing in place
- Volume Assessment Cap is \$35,000

## Event Benefits

- 4 Tickets to Installation
- 4 Tickets to the ICON Awards
- Limited access to select Events up to 4 people
- Recognition at events
- 1 seat on the Presidents' Council

## Affordable Builder Under 50 Units Constructed

- Flat rate dues are \$10,000
- No Volume Assessments

## Event Benefits

- 6 Tickets to Installation
- 6 Tickets to the ICON Awards
- Limited access to select Events up to 6 people
- Recognition at events
- 1 seat on the Presidents' Council

## Affordable Builder Over 50 Units Constructed

- Base dues are \$6,000 plus volume assessments
  - Volume Assessments are \$70 per leased unit constructed
- OR
- Volume Assessments are \$125 per for sale unit closed
  - Volume Assessment will be paid after complex is complete & permanent financing in place
- OR
- Volume Assessments will be paid through escrow
  - Volume Assessment Cap is \$15,000

## Event Benefits

- 4 Tickets to Installation
- 4 Tickets to the ICON Awards
- Limited access to select Events up to 4 people
- Recognition at events
- 1 seat on the Presidents' Council

# 2011 Membership Dues Program

## For: Builder/Developers

### Acknowledgment Form

*Volume Assessments will be levied on each For Sale unit built, Lot Sold or Apartment constructed within the Assessment Cap(\*). CBIA, NAHB and BIA PAC dues are all included in the program. The new program presumes a change to a Calendar year cycle (January to December). Invoicing for the New Dues Structure will be from Jan. 2011 to Dec. 2011. 2010 Dues will be prorated to accommodate the new 2011 billing cycle. All Volume Assessments will be collected from close of escrow, where applicable.*

#### Please Choose your Category:

**Step 1**

- |  |                               |
|--|-------------------------------|
| <input type="checkbox"/> Small Builder –Under 25 Units                 | \$995 + Volume Assessments*   |
| <input type="checkbox"/> Production/Condo Builder- 25+ Units           | \$6,000 + Volume Assessments* |
| <input type="checkbox"/> Developer- Under 50 EDU Lots Closed           | \$10,000                      |
| <input type="checkbox"/> Developer- Over 50 EDU Lots Closed            | \$6,000 + Volume Assessments* |
| <input type="checkbox"/> Commercial Builder                            | \$10,000                      |
| <input type="checkbox"/> Apartment Builder-Under 50 Units Constructed  | \$10,000                      |
| <input type="checkbox"/> Apartment Builder-Over 50 Units Constructed   | \$6,000 + Volume Assessments* |
| <input type="checkbox"/> Affordable Builder-Under 50 Units Constructed | \$10,000                      |
| <input type="checkbox"/> Affordable Builder-Over 50 Units Constructed  | \$6,000 + Volume Assessments* |

(\* See Enclosed Details of the Categories)

#### Please Submit your 2011 Estimate Units/Units Constructed and or Lots to be Sold/Closed:

**Step 2**

- 2011 Units (Small Builder & Production/Condo Builder)  
 2011 Units Constructed (Apartment/Affordable Builder)  
 2011 Lots Closed (Developers)

#### Please provide your Billing/Assessment Contact Information:

**Step 3**

Company Name: \_\_\_\_\_  
Company Representative: \_\_\_\_\_  
Email Address: \_\_\_\_\_  
Address to Invoice: \_\_\_\_\_  
Contact Phone#: \_\_\_\_\_  
Other Contact Detail(s): \_\_\_\_\_

**Step 4**

**Acknowledged by:** \_\_\_\_\_ **Date:** \_\_\_\_\_

**SUBMIT BY : September 1st via MAIL/FAX/E-MAIL**

**Return Form To:**  
Kellie Coon, Comptroller  
Building Industry Association of San Diego  
9201 Spectrum Center Blvd., Suite 110  
San Diego, CA 92123  
(858) 450-1221 Phone ext (103) (858) 552-1445 Fax  
[Kellie@biasandiego.org](mailto:Kellie@biasandiego.org)

The logo for the Building Industry Association (BIA) of San Diego, featuring the letters 'BIA' in a large, white, sans-serif font on a blue background.

# **BIA Membership Categories 2011**

**Please print your company name on the line below:**

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**Please circle or highlight the appropriate product/service (not who you service) categories for your company and return this form to Lori McGowan in Membership (Note: There is a limit of 15 categories you can be listed under.)  
Revised: 03/23/11**

WARBUI	3 <sup>rd</sup> party Warranty and/or Inspections/Management Builders/Call Back Service/Quality Control	ENGCEO	Engineering-Geotechnical
ACCOUN	Accounting	ENGSTR	Engineering-Structural
ADVERT	Advertising/Marketing/Public Relations	ENTRAF	Engineering-Traffic
AERIAL	Aerial Photography	ENGIGR	Engineering Grad. Contractor
AFFORD	Affordable Housing/Non-Profit Builder	EQUIPM	Equipment Rental
APARTM	Apartment Builder	EROSIO	Erosion Control
APPLIA	Appliances	ESCROW	Escrow/Title/DRE Processing
ARCHIT	Architects	EVTPRO	Event Production
ARCHLD	Landscape Architect	FENCIN	Fencing/Gates
ARCHRE	Architectural Rendering	FINANC	Financial Planning
ASBINS	Asbestos-Removal	FINICA	Finished Carpentry
ASSOCI	Association	FINIGR	Finish Grading
ATTORN	Attorney	FIRESF	Fire Sprinklers/Proofing/Alarm
AUTOLE	Auto-Leasing/Sales/Repair	FIREPL	Fireplaces
AWNING	Awning/Canopies	HARDWA	Fixtures/Hardware (Kitchen, Bath, Outdoor)
BANK	Bank	FLOORI	Flooring- Carpet, Wood, Tile
BLASTI	Blasting/Drilling	FRAMIN	Framing Contractor
BRIDGE	Bridges	GARAGE	Garage Doors
BUAUTO	Building Automation – Lighting, Security, Temp, Communications, A/V for Residential & Commercial	GENBUI	General Building Contractor
CABNET	Cabinets	GENENG	General Engineering Contractor
CATERI	Catering	GOVERN	Governmental Affairs
CLOSET	Closet Organizers & Doors	GRADEX	Grading/Excavating/Demolition
COATIN	Coating- Decking, Concrete, Decorative	GRAPHI	Graphic Design
COMMBU	Commercial Builder/Developer	GUTTER	Gutters-Rain
COMMUN	Communications- Construction	HANDYM	Handyman Services
CONCON	Concrete Contractor	HOMSTG	Home Staging
CONPOS	Concrete-Post Tension	HEATMT	HVAC
CONSAL	Concrete Ready Mixed/ Pumping	INFTEC	Information Technology
CONDBU	Condo Builder	INSULA	Insulation
CLEANU	Construction Clean Up	INSURA	Insurance Services
CONSMA	Construction Management	INDERE	Interior Design
CONSCO	Consultant- Construction	INDOOR	Interior Plant Maintenance
ENERGC	Consultant- Energy	IRONOR	Iron- Ornamental, Steel, Wrought
CONSEV	Consultant- Environmental	LANDDE	Land Developer
CONSEV	Consultant- Environmental	LANDSC	Landscaping- Maintenance, Supplies, Nursery
CONSEV	Consultant- Environmental	LENDER	Lender- Mortgage, Investment, Banker/ Broker
CONSEV	Consultant- Environmental	LIGHTI	Lighting- Indoor/Outdoor
CONSEV	Consultant- Environmental	MAILBO	Mailboxes
CONSEV	Consultant- Environmental	MAINTM	Maintenance Manuals
CONSEV	Consultant- Environmental	MAINTE	Maintenance Service(s)/Janitorial
CONSEV	Consultant- Environmental	MARKET	Market Research
CONSEV	Consultant- Environmental	MASONR	Masonry
CONSEV	Consultant- Environmental	PAINTI	Painting/Manufacturing/Supplies
CONSEV	Consultant- Environmental	PAVING	Paving
CONSEV	Consultant- Environmental	PAYROL	Payroll Processing
CONSEV	Consultant- Environmental	PESTCO	Pest Control
CONSEV	Consultant- Environmental	PETROL	Petroleum Distributors
CONSEV	Consultant- Environmental	PHOTGR	Photogrammetry
CONSEV	Consultant- Environmental	PHOTOG	Photography
CONSEV	Consultant- Environmental	PLANNI	Planning & Land Use
CONSEV	Consultant- Environmental	PLASTE	Plaster, Lath & Stucco
CONSEV	Consultant- Environmental	PLUMBI	Plumbing
CONSEV	Consultant- Environmental	POOLSF	Pools/Spas Sales & Construction
CONSEV	Consultant- Environmental	PORTAB	Portable Sanitation
CONSEV	Consultant- Environmental	PROMOT	Promotional/Gift Baskets/Plaques
CONSEV	Consultant- Environmental	PROPER	Property Management
CONSEV	Consultant- Environmental	PBLCTN	Publisher/Publications
CONSEV	Consultant- Environmental	RANCH	Ranch
CONSEV	Consultant- Environmental	REQUI	Real Estate Acquisition
CONSEV	Consultant- Environmental	READVI	Real Estate Advisors
CONSEV	Consultant- Environmental	REAPPR	Real Estate Appraisal
CONSEV	Consultant- Environmental	REBROK	Real Estate Broker/Agent
CONSEV	Consultant- Environmental	REMODE	Remodeler Contractor
CONSEV	Consultant- Environmental	REPROG	Reprographics, Blueprinting, Printers

RESIDE	Residential Builder/Developer
RESTOR	Restoration- Flood/Fire/Mold
RETAIN	Retaining Walls
RIPRAP	Rip Rap
RISKMA	Risk Management/HR
ROOFIN	Roofing
SHEARW	Shear Wall Systems
SHEETM	Sheet Metal
SHOWPN	Shower Pan
SIDING	Siding
SIGNSA	Signs & Displays
SITEPL	Site Plan Design
SOLARI	Solar Installation/Manufacturing
STAIRS	Stairs/Handrails
STONEX	Stone- Tile, Granite, Marble
STORENT	Storage – Rental/Temporary
STORMD	Storm Drain- Drainage Pipe/Manholes
STORMW	Stormwater Management
STRATE	Strategic Planning
STREET	Street Lights
STSWEP	Street Sweeping
TEMPPPO	Temporary Power Distribution
TENANT	Tenant Improvements
TOPOGR	Topographic Mapping
TRUSSE	Trusses
UNDERG	Underground
UTILIT	Utility
VACUUM	Central Vacuum
VENTIL	Ventilation – Roof/Attic
WASTEM	Waste Management
WATERX	Water & Water Resources
WATCON	Water Conservation
WTRDIS	Water District
WATERH	Water Heating
WATERP	Waterproofing & Sealants
WETMIT	Wetlands Mitigation
WIRLES	Wireless Communications



**BUILDING INDUSTRY  
ASSOCIATION OF  
SAN DIEGO COUNTY**