



STEP INTO THE SPOTLIGHT

Building Industry Association of San Diego County

HONOREES LIST

TOP PRODUCER HONORS - BUILDER SALES	
Micah Ross	Shea Homes
Susan Husband	Meridian Development
Trina Asaro	Meridian Development
Kelly Burnette	Meridian Development
Ashley Murphy	TriPointe Homes
Charissa Feathers	TriPointe Homes
Dave Parks	TriPointe Homes
Ia Ciraolo	TriPointe Homes
Joe Ryan	TriPointe Homes
Kristen LaPrade	TriPointe Homes
Mary Kay Scott-Telford	TriPointe Homes
Paige Buckner	TriPointe Homes
Paola Gandara	TriPointe Homes
Nicole Taylor	KB Home
Angelina Spencer	KB Home

TOP PRODUCER HONORS – NEW HOME LOAN ORIGINATOR	
Terri Valdez	loanDepot
Chaz Hinz & Justin Kollman	CrossCountry Mortgage

TOP PRODUCER HONORS – NEW HOME TITLE REPRESENTATIVE	
Lori Carpenter	First American Title Insurance
Jesus Duran	First American Title Insurance

BIA ROOKIE OF THE YEAR (Individual)	
Austin Trease	Shea Homes
John Shokohi	Stormwater Pros
McKenna Hester	Lennar
Kylie Wood	Lennar
Vanessa Scheidel	Dudek

BIA LEASING PROFESSIONAL OR TEAM OF THE YEAR (Individual Or Team)	
Amanda Davidson & Genevieve Gundogar	Sudberry Properties
Andrei Lechert-Kelly	H.G. Fenton Company
Aleshia Morris	Fairfield



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Building Industry Association of San Diego County

BIA SALES PROFESSIONAL OR TEAM OF THE YEAR (Individual or Team)	
Micah Ross & Hella Formariz	Shea Homes
Ashley Murphy, Ia Ciraolo, & Charissa Feathers	TriPointe Homes
Wren Swain, Kelsey Haggart, & Tina Ballard	Lennar
Cody Brown, Sandra Topp, & Adriana Gumbs	Lennar
Eric Sanchez, Jeff Steinborn, & Ryan Tyler	Lennar

BIA ONLINE SALES COUNSELOR OR TEAM OF THE YEAR (Individual or Team)	
Michelle Stinnett & Dann Trujillo	TriPointe Homes
Bridget Barrow, Angela Carlson, Corissa Troupin, Alison Rizek, & Diana Lieziert	Lennar

BIA BUILDER SALES MANAGER OF THE YEAR (Individual)	
Dawn Parent	Shea Homes
Chris Brown	TriPointe Homes

BIA MARKETING PROFESSIONAL OF THE YEAR (Individual)	
Elizabeth Coyle	H.G. Fenton Company
Sophia Stamos	Shea Homes
Stephanie Cooter	TriPointe Homes
Lori Asaro	NewHomesNowSelling
Jo-Anne Redwood	Capstone Studios

BIA OFF-SITE TRADE CONTRACTOR OF THE YEAR (Company)
Southland Paving

BIA ROUGH TRADE CONTRACTOR OF THE YEAR (Company)
Southwest Window Company
Mega Engineering Co.
Symons Fire Protection, Inc.
Circle M Contractors

BIA FINISH TRADE CONTRACTOR OF THE YEAR (Company)
Vascan Tile

BIA SUPPLIER OF THE YEAR (Company)
Simpson Strong-Tie
Interior Logic Group



STEP INTO THE SPOTLIGHT

Building Industry Association of San Diego County

BIA CONSULTANT OF THE YEAR (Individual)	
Jennifer Campos	RECON Environmental
Meghan Laviolette	Hunsaker & Associates
Emilie Colwell	T&B Planning
Stacie Donahue	Builder Developer Services
Peter Piller	DPFG

BIA ASSOCIATE OF THE YEAR (Individual)	
Tiffany George	Christian Brothers Interiors
Heather Riley	Allen Matkins
Nicole Dirkes	First American Title Insurance
Lori Carpenter	First American Title Insurance

BIA TRADE SALES REPRESENTATIVE OF THE YEAR (Individual)	
Jeffrey Bare	Interior Logic Group
Viridiana Jimenez - Ginger	J Ginger Masonry
Chad Graham	20/20 Plumbing

BIA PURCHASING PROFESSIONAL OF THE YEAR (Individual)	
Erica Purcell	Lennar
Marina Scott	Lennar

BIA PROJECT MANAGER OF THE YEAR (Individual)	
Dennis Schroeder	Shea Homes
John Sudgen	Wakeland Housing and Development Corporation
Amy Garzot	Fairfield
Christina Cornell	Lennar
McKenna Layne	Lennar
Michelle Goldberg	Utility Specialists

BIA SUPERINTENDENT OF THE YEAR (Individual)	
Josh Frattone	Warmington Residential
David Stanley	Meridian Development
Matt Carque	Lennar
Russell Poindexter	Lennar

BEST OVERALL ADVERTISING/MARKETING CAMPAIGN	Builder/Developer	Associate Partner
Civita	Sudberry Properties	



STEP INTO THE SPOTLIGHT

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TRU Bankers Hill	H.G. Fenton Company	
CityMark Rebrand	CityMark Development	AFMKTG

BEST VIRTUAL OR HYBRID SALES PROGRAM	Builder/Developer	Associate Partner
3 Roots Virtual Sales Releases	Shea Homes	Kovach Marketing

BEST WEBSITE FOR A COMPANY OR COMMUNITY	Builder/Developer	Associate Partner
Civita	Sudberry Properties	
Citro	TriPointe Homes	
CityMark Website	CityMark Development	AFMKTG
Craft	CityMark Development	AFMKTG

BEST SPECIAL PROMOTION	Builder/Developer	Associate Partner
Park Circle		Hearth Agency

BEST SALES OR LEASING ENVIRONMENT FOR A MULTI-FAMILY COMMUNITY	Builder/Developer	Associate Partner
Purl at Civita	Sudberry Properties	Design Tec

BEST COMMUNITY AMENITY FEATURE FOR MULTI-FAMILY (For Sale or Rent)	Builder/Developer	Associate Partner
Purl at Civita	Sudberry Properties	Design Tec
Tru Bankers Hill	H.G. Fenton Company	Community. a design collective
Gravity Apartments	Fairfield	ARK Architects, GMP Landscape Architecture
Alexan Gallerie - Speakeasy	Trammell Crow Residential	

BEST INTERIOR MERCHANDISING OF A MULTI-FAMILY HOME PLAN (For Sale or Rent)	Builder/Developer	Associate Partner
Asana - Plan 3	Shea Homes	Ami Samuel Interiors
Atwood - Plan 2	Shea Homes	Design Line Interiors
Atwood - Plan 4	Shea Homes	Design Line Interiors
Atwood - Plan 6	Shea Homes	Design Line Interiors
Asana - Plan 1	Shea Homes	Ami Samuel Interiors



STEP INTO THE SPOTLIGHT

Building Industry Association of San Diego County

BEST ARCHITECTURAL DESIGN OF A MULTI-FAMILY COMMUNITY (For Rent)	Builder/Developer	Associate Partner
Purl at Civita	Sudberry Properties	
TRU Bankers Hill	H.G. Fenton Company	Community. a design collective
Alexan Gallerie	Trammell Crow Residential	
Secoya on Fifth	Murfey Company	Stephen Dalton Architects
Arbor Crest	Murfey Company	Stephen Dalton Architects

BEST ARCHITECTURAL DESIGN OF A MULTI-FAMILY COMMUNITY (For Sale)	Builder/Developer	Associate Partner
Asana	Shea Homes	Woodley Architectural Group
Atwood	Shea Homes	Woodley Architectural Group
The Shores in Oceanside	California West Communities	Dahlin Group Architecture Planning
Pinnacle at Millenia	Meridian Development	

BEST LANDSCAPE DESIGN FOR MULTI-FAMILY (For Sale or Rent)	Builder/Developer	Associate Partner
Purl at Civita	Sudberry Properties	
Atwood	Shea Homes	C2 Collaborative
Persea		GMP Landscape Architecture
The Rylan		GMP Landscape Architecture
Vida North Park	Alliance Residential Company	GMP Landscape Architecture

BEST SALES ENVIRONMENT	Builder/Developer	Associate Partner
Atwood at 3Roots	Shea Homes	Design Line Interiors, C2 Collaborative, Kovach Marketing, Motivational Systems Inc.
Lotus at 3 Roots	Shea Homes	Design Line Interiors
Citro Sales Gallery	TriPointe Homes	SJA Landscape Architecture



STEP INTO THE SPOTLIGHT

Building Industry Association of San Diego County

BEST COMMUNITY AMENITY FEATURE	Builder/Developer	Associate Partner
Civita	Sudberry Properties	Schmidt Design Group
Citro Community Garden	TriPointe Homes	SJA Landscape Architecture

BEST INTERIOR MERCHANDISING OF A DETACHED HOME OF A DETACHED HOME – PRICED UNDER \$1MILLION	Builder/Developer	Associate Partner
Townsend - Plan 2	Shea Homes	Ami Samuel Interiors
Townsend - Plan 4	Shea Homes	Ami Samuel Interiors
Summer - Plan 1	Shea Homes	Ami Samuel Interiors
Summer - Plan 3	Shea Homes	Ami Samuel Interiors
Poway Commons - Artemis Plan 3	Meridian Communities	Unscripted Interior Design

BEST INTERIOR MERCHANDISING OF A DETACHED HOME OF A DETACHED HOME – PRICED \$1MILLION & OVER	Builder/Developer	Associate Partner
Lotus - Plan 1	Shea Homes	Design Line Interiors
Lotus - Plan 2	Shea Homes	Design Line Interiors
Savona - Plan 3	Shea Homes	Ami Samuel Interiors
Highlands Collection - Plan 3	Tri Pointe Homes	
Savona - Plan 2	Shea Homes	Ami Samuel Interiors

BEST ARCHITECTURAL DESIGN OF A DETACHED HOME UP TO 3,000 SQ. FT.	Builder/Developer	Associate Partner
Lotus - Plan 1	Shea Homes	Starck Architecture & Planning
Lotus - Plan 2	Shea Homes	Starck Architecture & Planning
Castello - Plan 3	Tri Pointe Homes	Bassenian Lagoni Architects
Pomelo - Plan 3	Tri Pointe Homes	Bassenian Lagoni Architects
Citrine at 3Roots - Residence 1	Lennar	Woodley Architectural Group

BEST ARCHITECTURAL DESIGN OF A DETACHED HOME 3,000 SQ. FT. & OVER	Builder/Developer	Associate Partner
Lotus – Plan 3	Shea Homes	Starck Architecture & Planning
Savona – Plan 1	Shea Homes	Bassenian Lagoni Architects
Wellington – Residence 3	Lennar	Dahlin Group Architecture Planning
Highlands Collection – Plan 1	TriPointe Homes	Bassenian Lagoni Architects
Highlands Collection – Plan 3	TriPointe Homes	Bassenian Lagoni Arcjotects



STEP INTO THE SPOTLIGHT

Building Industry Association of San Diego County

BEST LANDSCAPE DESIGN FOR SINGLE FAMILY COMMUNITY	Builder/Developer	Associate Partner
Savona	Shea Homes	BMLA Landscape Architecture
Lotus	Shea Homes	C2 Collaborative

BEST OUTDOOR LIVING SPACE		
Savona	Shea Homes	BMLA Landscape Architecture
Lotus	Shea Homes	C2 Collaborative

BEST AFFORDABLE COMMUNITY OF THE YEAR	Builder/Developer	Associate Partner
Trinity Place	Wakeland Housing and Development Corporation	Studio E Architects
St. Teresa of Calcutta Villa	Chelsea Investment Corporation	
The Grove	Wakeland Housing & Development Corporation	Dahlin Group Architecture Planning
Ivy Senior Apartments	Wakeland Housing and Development Corporation	
Apollo at Poway Commons	Chelsea Investment Corporation/Emmerson Construction	The McKinley Associates

BEST INFILL PROJECT OF THE YEAR	Builder/Developer	Associate Partner
Tru Bankers Hill	H.G. Fenton Company	Community. a design collective
Arbor Crest	Murfey Company	Stephen Dalton Architects
Chalcedony Flats	Tourmaline Builders	
Water Tower Lofts	Tourmaline Builders	
The Seaton	Fairfield	ARK Architects

BEST CUSTOM HOME OF THE YEAR	Builder/Developer	Associate Partner
Osprey	Hill Construction Company	
5433 Taft	Tourmaline Builders	
5324 Chelsea	Tourmaline Builders	



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COMMUNITY OF THE YEAR – MULTIFAMILY	Builder/Developer	Associate Partner
Purl at Civita	Sudberry Properties	Schmidt Design Group
Tru Bankers Hill	H.G. Fenton Company	Community. a design collective
Atwood	Shea Homes	Design Line Interiors, C2 Collaborative, Kovach Marketing, Motivational Systems Inc., Woodley Architecture
Alexan Gallerie	Trammell Crow Residential	

COMMUNITY OF THE YEAR - DETACHED	Builder/Developer
Savona	Shea Homes
Lotus	Shea Homes
Highlands Collection	TriPointe Homes
Ridgeview	KB Home

MASTER PLANNED COMMUNITY OF THE YEAR	Builder/Developer	Associate Partner
Civita	Sudberry Properties	Schmidt Design Group, Bassenian Lagoni Architects, Design Tec
Citro	TriPointe Homes	Bassenian Lagoni Architects